

WHO'S RIGHT?

March 2006

Hi and welcome to our monthly update.

March is upon us and all is certainly back into full swing after the holiday period.

With a couple of homes in the early stages of creation, this fine spell of weather certainly is appreciated, and long may it continue. Not that the T.E.A.M.* mind working in the rain or anything. Reminds me of a certain beer ad.

Anyway, I thought this month I would approach a challenge that occurs occasionally and share my thought of how this area of home creation may be more transparent.

Planning and Designing a home obviously is a large and very important part of creating a home that suits the customer in all ways - size, appearance, liveability and budget, limited or otherwise.

It's a great idea at this early stage of planning to involve your preferred builder who can either design your home for you, or work with your designer/architect. Your builder can offer hands on advice regarding design, product selection and cost options.

However, something that you should consider, and I stress that this is my opinion only, is the issue of copyright.

If you engage a builder to design your home and the builder engages a designer, and you the customer pay the builder for the design services, then in

theory, the home has been designed for the builder, and the builder holds the copyright for the design of your home. This may cause conflict and/or legal challenges if you then wish to obtain comparable quotes or engage another builder to create your home.

Once again, in my opinion, there is a fairer way to approach the exciting challenge of home design and ultimate creation.

Garland Builders are always pleased to assist, advise and arrange the design of your home.

We will engage an appropriate designer or architect on your behalf and work together with the customer and designer to achieve the ultimate goal of a home that we can all be proud of.

Your contract at this stage is with the designer/architect. You own the design and you have choices and options.

I am confident that on completion of your home design that your choice of building T.E.A.M.* will be an easy one.

To finish, yes, the photo is of a member of our T.E.A.M.*.



Cole does take the idea of having fun at work very seriously.

*Together Everyone Achieves More